3 DAY SALES SEMINAR

THE CHEMISTRY OF SELLING

IF YOU'RE SICK OF HIGH FIVING MOTIVATIONAL SPEECHES THAT OFFER LITTLE IN THE WAY OF SOLUTIONS, THIS COURSE IF FOR YOU! WE GUARANTEE TO PROVIDE YOU WITH MORE OPTIONS IN YOUR SALES 'GAME PLAN' THAN ANY CURRENTLY AVAILABLE 'CERTIFIED COURSE' IN THE AUSTRALIAN MARKET PLACE TODAY !

COMMUNICATION SKILLS
OBJECTION HANDLING
TELEPHONE AND "E" LEAD TECHNIQUES
WORD TRACKS, TACTICS AND STRATEGIES.

We combine **TRAINING** with **EDUCATION** because you need both to be a top professional.

- Training teaches you **HOW** and when you know how, you'll always have a job.
- Education teaches you **WHY** and when you know why, you'll always be the boss of those who know how.

IN THE MEANTIME – SUCCESS RELIES 100% ON CREATING CUSTOMERS FOR LIFE AND GENERATING PROFIT.

DELEGATES WILL BE PROVIDED WITH STRATEGIES, TACTICS, WORD TRACKS AND SKILLS THAT WILL……

- CLOSE MORE SALES
- CREATE A LASTING POINT OF DIFFERENCE
- CREATE CUSTOMER LOYALTY
- INCREASE GROSS PROFIT
- INCREASE CUSTOMER SATISFACTION SCORES
- MAXIMISE YOUR CAREER OPTIONS
- MAXIMISE YOUR INCOME

IMMEDIATELY AND FOR AS LONG AS DESIRED

Plus

- PERSONALISED AND BRANDED MATERIAL IS PROVIDED TO ALL DELEGATES.
- 24/7 FOLLOW UP AND SUPPORT
- COMPREHENSIVE FEEDBACK TO MANAGEMENT AND DELEGATE
- JOB PLACEMENT SERVICES INCLUSIVE TO GRADUATES SEEKING A CAREER.

TRAINEES NEED TO HIT THE GROUND RUNNING.

VETERANS NEED TO EVOLVE

TOTAL INVESTMENT:
$1,200 PER DELEGATE plus GST.

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BE THE BENCHMARK

SWC
STEPHEN WREN CONSULTING
"BE THE BENCHMARK"
COACHING - TRAINING - LEADERSHIP